

#### WHAT THEY SAY ABOUT US...

"SAP congratulates Arteria Technologies for excelling in their partnership with SAP and winning the 'Best SAP NetWeaver Process Integration Partner' Award," said Mr. Simon Dale, Senior Vice President and CTO, SAP APJ. "Arteria has extended the value of SAP NetWeaver to our customers and has empowered them with tools and methodologies for achieving business excellence.

We look forward to working together further to continue to drive co-innovation and provide further value for our customer base."

# Simon Dale Senior Vice President and CTO, SAP APJ.

"Good and Great. Efforts of the Team are very much recognized. Congratulations!!!!! Keep it up."

Abhay Karhade, Vice President & Group Head of IT Welspun Group "...Thanks for the effort put into creating the 'new look'. Even our Head of HR & Strategy appreciated the work

Thanks guys for all the hard work which has been put in on your side to make this happen."

Udayraj Prabhu, Head Business Applications Marico Limited

"I would like to thank you and your team for a well executed piece of work, carried out in time. It was a pleasure working with you guys."

C Ravichandran, Director of Engineering SCA Technologies LLC

#### **WHO ARE WE**

# A SAP NETWEAVER SERVICES PARTNER AND NOW "BEST SAP NETWEAVER PROCESS INTEGRATION PARTNER 2007"

Arteria Technologies is a SAP NetWeaver services partner that enables customers to maximize their investments in SAP products using the SAP NetWeaver technology stack. We operate from the renowned International Technology Park in Bangalore, India and possess vast industry verticals experience and quality oriented delivery approach to provide cost effective solutions to our customers.

Arteria helps its customers in the complete IT cycle that begins from inception to continuous improvement of their technology investment.

We offer services that range from evaluating the right SAP technologies, to ensuring that our customers always derive measurable business benefits out of their SAP installations.

We believe, in the field of SAP, experience matters, and our deep understanding of business issues and the expertise in utilizing SAP NetWeaver technology for solving them is what distinguishes us from our peers.

Arteria believes in Quality. We pay highest attention to this aspect in our consultancy services and this is reflected in our pool of SAP certified consultants, our delivery processes, and our solutions.

Arteria's strength is its innovative methodology, the expertise with SAP NetWeaver, and the global experience in helping customers use SAP technologies to grow their business.

# **People**

Team Arteria consists of talented professionals with extensive experience in several multinationals including SAP AG, SAP Labs and Intel.

Some of the key members of the Arteria team are accredited with patents in Technology and Enterprise Application Development.

We are also active contributors on the SAP Developer Network (SDN) and some of these contributions have featured as "best practices".

# **Methodologies & Quality Practices**

As an ISO 9001:2000 and ISO 27001:2005 company, we have processes and security measures in place to execute and deliver on software projects.

Arteria follows PMI aligned Project Management principles to manage scope, cost and schedule.

Our strength is in our ability to focus on architecture, reuse and maintainability by using proven software design principles and methodologies.

Our team has experience of working in multi - cultural teams and we have built up communication infrastructure and procedures for data access / control that allow projects to be executed in an isolated (network) environment.

We have well defined processes, service level objectives and methodologies to control engagement risks and meet the challenges of offshore delivery.

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SAP PARINER

# **Establishing Business Networks**

### **Partner Portal for Dealers**



Arteria's Partner Portal for dealers provides dealers access to mySAP ERP data in real time via SAP NetWeaver Portal. This solution enables our customer and its dealers to function more efficiently and collaborate with each other better. In addition, our customer saves costs involved in managing a dealer support center and the time consumed to get and update data in the mySAP ERP reduces drastically.

#### Features:

Collaborative Order Management, Collaborative Inventory Management, Product Catalog and Pricing, Status Reports, Dealer Offers and News, Self Service, Alerts and Notification.

#### Benefits:

- The dealer and our customer now have the same view of the data in real time.
- The costs incurred in maintaining Dealer Support Center will come down drastically as this will only be required in case Dealers are not able to access the portal
- The new process is completely automated hence the chances of errors due to manual interaction will become nil.

### **Partner Portal for Suppliers**



Arteria's Partner Portal for Suppliers provides suppliers access to mySAP ERP data via SAP NetWeaver Portal. This solution enables our customer and its suppliers to function more efficiently as now both of them have the same view of the data. In addition, our customer saves costs involved in managing a supplier support center. Since this solution also provides collaboration features, the time consumed in getting information or solving issues is reduced to a large extent

#### Features:

Collaborative Order Management, Alerts and Notification, Materials Management, Status Reports, Self Service, Supplier Message Board, Security

#### **Benefits:**

- The supplier and our customer now have the same view of the data.
- There is transparency because of real-time information. Also with the use of SAP NetWeaver based Solution, its now easy to incorporate any changes in the processes due to changing needs.
- SAP NetWeaver Portal provides role based access making sure that supplier views only his information.

## **B2B Integration Scenarios (EDI)**

- End-to-End services for implementing your customer supplier EDI guidelines using SAP NetWeaver platform
- Design a Common Framework for electronic business transaction with customers for improving supply chain efficiencies
- Security and Monitoring framework to ensure legal compliance
- Accelerators to help in quick go-live

# Capturing Secondary Sales through Channel Collaboration

Arteria can help you in collaboration amongst your branches, distributors & dealers by creating a business network to capture secondary sales information which can be used to enhance business productivity.

Arteria's custom solution can help you get a centralized view of data from each of your business partners/dealers to enhance stock visibility, outstanding payments & delivery information. By capturing this secondary sales information from your network, Arteria can integrate it with SAP ERP/BI information to provide accurate and consistent reporting for better decision making.

# Enterprise Information Management Business Intelligence

- Implement a Business Intelligence strategy using SAP BI platform
- Design and implement data marts and warehouses with SAP and non-SAP data sources
- Pre-built Analytical Dashboards for actionable analytics
- Specialized analytics using Business Objects solutions (Crystal reports & others)

## Master Data Management

- Assessment services for developing MDM roadmap & strategy
- Implementing MDM to achieve a consolidated repository of high quality master data
- Syndicating master data to ERP and data warehouses to achieve a coherent view

# **Enterprise Search**

Arteria can assist you in setting up a information lookup framework using SAP NetWeaver Enterprise Search for searching across different data sources simultaneously — within both structured data (ERP, Business Intelligence & other transactional data) and unstructured data (such as PDFs, Microsoft Office formats, and HTML) — all from a single entry point in your work environment

# Business Process Management ESOA

- Enterprise SOA Roadmap Assessment for SOA adoption
- Build Proof-of-Concepts using SAP Enterprise Services Repository (ESR)
- Discover, Design, Implement and Operate SOA to leverage your existing applications

# SAP Enterprise Modelling Applications by IDS Scheer (ARIS BPM)

- Arteria can help manage process life cycle from business process design/modelling, analysis, optimization, and implementation.
- Help your organization in Process performance management & also to establish continuous process optimization.

### **Business Task Management**

- Pre-built catalog of Workflows
- Automate process flows and exception triggered notifications
- Provide Monitoring of Task Progress
- Enable simple and centralized access to tasks
- Develop Off-line and On-line Forms-based business processes

## **Composites & Custom Development**

- Build composite applications for business processes spanning heterogeneous systems
- Arteria's Methodology and Accelerators help in rapid development of user-centric composites

# Business Process Integration Process Integration(XI)

- Design and Implement Integration Architecture using SAP NetWeaver Process Integration.
- Integrationservices for connecting disparate applications (SAP and non-SAP) and systems with comprehensive monitoring and alert architecture.
- Connectivity with all kinds of applications in a heterogeneous landscape to offer a uniform Enterprise Integration Layer (EAI/ESB)
- Create and Execute cross application business processes that can be measured for process efficiency

# SAP Manufacturing Intelligence & Integration (MII)

 Helping you achieve Manufacturing Synchronization by connecting various types of systems in your shop floor (PLC, DCS, SCADA, MES, RFID, Weigh-bridge and LIMS etc.) to the Enterprise SAP Systems (ERP, SCM, BI etc.)

- Pre-built catalog of dashboards for shop-floor roles to provide intelligence to your manufacturing facility
- Providing multi-channel (SMS, E-Mail and Portal etc.) alert & notification framework for plant activities (production, maintenance, goods movement etc.)

# Bank Connectivity for Straight Through Processing

 Real time integration of your SAP ERP solution with Bank for transaction processing thereby reducing manual efforts & increasing efficiency.

# User Productivity Enhancement Enterprise Portal

Expertise in configuring SAP NetWeaver Enterprise Portal to provide personalized, secure interface that unifies enterprise applications and processes from both SAP and third-party sources. Arteria can also help in creating 'Corporate Branded' look & feel.

Improved productivity of business users through Collaboration, Knowledge Management, Outlook and Messenger Integration.

Arteria can help extend SAP ERP to External Community (Suppliers, Dealers and Customers etc.)

# WebDynpro

- ABAP and Java WebDynpro technologies to web-enable SAP and non-SAP applications
- Develop pattern based process oriented user interface to achieve better user productivity
- Integrate with Portal to achieve role based access to applications

# **SAP Interactive Forms by Adobe**

- Arteria can help Integrate interactive PDF documents into business processes driven by SAP applications.
- Pre-built scenarios to automate paper based forms process for common business scenarios in Procurement, Materials Management, HR and Sales
- Generate forms that contain data extracted from SAP systems & can be submitted back into SAP with data filled in by the users.
- Off-line forms for extended processes to occasionally connected users combined with workflow to initiate automated follow-up steps.

# **SAP Document Access by Open Text**

 Integrated Enterprise Content Management for SAP transactions and unstructured content plan and Implement process oriented view of documents and transactions

 Document and Data Archiving implementation to reduce SAP database growth

### **Mobile Enablement of SAP Applications**

- Extend Core processes to mobile users
- Support for connected or disconnected mode
- Alerts and Reports
- Implement role based secure solutions for supply chain, travel and asset management
- Enable standard SAP applications and content

#### Duet

- Arteria can provide your employees access to SAP enterprise business processes and intelligence from within the Microsoft Office environment
- Design and Implement SAP pre-delivered scenarios for Duet
- Undertake ROI study for the implementation

# System Maintenance and Optimization

## **Solution Manager**

- Accelerators and packaged services for Solution Manager Scenarios
- Implement system and business process monitoring for your landscape
- Setup service desk/support desk and change request management for optimizing IT processes
- Use Solution Manager Diagnostics for efficient and safe root cause analysis

# **Identity Management**

- Arteria can manage user provisioning & permissions across heterogeneous environments based on the business role of each user.
- Reduce the administrative and support cost associated with IT support for user-id/password management and increase user's satisfaction level

# Solution Lifecycle Management

- Setup Software Lifecycle Management for Java Development using NWDI
- Landscape Design for planning and modelling your landscape
- Software Logistics using new tools like CTS+ for managing application lifecycle
- Implement Software Operations tool for efficiently and reliably running SAP NetWeaver Landscape

# System Maintenance and Remote support services

- Design & Maintenance of Monitoring and Security Architecture
- System Health checkup
- SAP BASIS Installation, consolidation, configuration & upgrade services.

# Business Process Extensions – SAP Solution Extensions

#### SAP Document Access and Archiving by Open Text

Arteria's implementation services for SAP Document Access & Archiving can help you in

#### Instant Information Access

Provide a single point of access to all business information no matter where it originates or what form it takes from SAP or non-SAP sources. Provide 360 degree view to all information without leaving the SAP application. Easily handle unstructured content, ranging from paper documents to e-mail, and incorporate it into your core SAP enterprise applications.

#### Reduce IT Costs

Reduce storage costs by capturing electronic and paper content in a secure archive, while maintaining easy accessibility with lower-cost storage media. Optimize system performance by offloading older data to reduce administration effort and accelerate system upgrades and IT consolidation.

#### Reduce risk and increase compliance

Minimize risk by improving process transparency and capturing and managing vital content related to a business process and the associated document audit trail. Meet electronic document retention requirements with secure, compliant long term storage of archived data in durable and unalterable form.

#### High Scalability

Improve departmental process by integrating content within core business processes to increase responsiveness and efficiency.

# **SAP Incentive Administration by Vistex**

By implementing SAP Incentive Administration by Vistex, Arteria can help you with

#### Streamlining Incentive Management

SAP Incentive Administration streamlines incentive compensation management processes, prevents overpayments, and can achieve extensive savings in labor costs. It can also provide full life cycle support for business-critical order-to-cash sub-processes, such as sales commissions, broker fees, royalty payments, sales and purchasing performance-based rebate-type incentives.

## SAP Paybacks & Chargebacks by Vistex

By implementing SAP Paybacks & Chargebacks Solution, Arteria can help you with:

#### Managing the Entire Paybacks and Chargebacks Life Cycle

SAP Paybacks and Chargebacks addresses the entire spectrum of these processes, from program inception and bill-back claims adjudication to real-time financial postings and advanced reporting and analytics. You can manage the entire payback or chargeback rebate process life cycle, from claim initiation and receipt through adjudication, accrual, settlement, and post-settlement adjustment.

#### Managing Complex Transactions Easily

You can easily manage the complexities of trade spending, provide a key service to channel/trading partners, and strengthen your ability to compete and grow profitably.

### **ABAP Custom Development**

- Development of custom add-on modules within various industry verticals
- Creating and configuring workflow scenarios
- Web enabling SAP applications using BSP / ABAP WebDynpro technology
- Design and development of forms using Adobe Document Services and SmartForms
- Migration of SAP Script
- Upgrade Checks
- Enhancing standard SAP Applications
- Migration of legacy data using standard SAP and custom methods

## SAP e-Partner Certification Solution Provider

As part of the SAP ISV Enablement Partner Network and Solution Provider program, Arteria is committed to helping ISV to port their products onto to the SAP NetWeaver platform. In this area, Arteria is already leading a project that would enable a software and services provider in the health sciences industry to integrate and port their product portfolio with SAP NetWeaver and SAP ERP 2005. Arteria also helps the ISVs in the certification of the products as PBNW or xApp by working with ICC of SAP.



# ARTERIA



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