

# Power of Your SAP ERP Extended

## Arteria Products & Productized Services Overview

January 2012



ARTERIA®

# Agenda

---

**Arteria Technologies – An Introduction**

**NetWeaver based Products**

**Products on Mobile**

**Interactive Advantage**

**Productized Services and Expert Consulting**

# Arteria Technologies

## INTRODUCTION

- Arteria is more than 5 years old organization and is located at the International Tech Park, Bangalore.
- The management team comprises of former employees of SAP Labs India with several years of development, implementation and consulting experience.
- Arteria is exclusively focused on Services and Products on SAP NetWeaver platform and helps customers leverage the potential of NetWeaver & Sybase Unwired Platform (SUP).
- We have over 170 SAP consultants with expertise covering Technical and Functional skills.

## CREDENTIALS

- All SAP projects have ISO 9001:2008 and ISO 27001:2005 certification. Arteria is also SEI CMM Level 3 Certified.
- Awarded the “Best SAP NetWeaver Process Integration Partner 2007” for APJ.
- First partner globally to have a SAP certified NetWeaver Mobile Client
- SAP ISV with certified products and SAP Co-Innovation Labs (COIL) partner.
- Arteria engages with SAP Labs and Solution Management for product feedback and enablement in emerging technologies.



# Products and Services

---

## **NetWeaver based Products**

- SupplierPortal Advantage
- DealerConnect Advantage
- SecondarySales Advantage
- Interactive Advantage
- Dashboards Advantage

## **Products on Mobile**

- mApprove Advantage
- mDashboards Advantage
- mSalesForceAutomation Advantage
- mDepot Advantage
- mInspection Advantage
- mPlantMaintenance Advantage
- mSecondarySales Advantage

## **SAP Technology Expertise**

- SAP NetWeaver Process Integration
- SAP NetWeaver BI & Business Objects
- SAP HANA
- SAP NetWeaver Gateway, BPM & Portal
- SAP Sybase Platform
- SAP BASIS, Solution Manager & TDMS
- SAP ABAP Custom & RICEFW services
- SAP Technical Upgrade

## **Solution Extensions Expertise**

- SAP Interactive Forms by Adobe
- SAP Archiving & Document Access by OpenText
- Seeburger EDI Adaptors
- SAP Duet Enterprise

# Arteria Customers

## Discrete Manufacturing



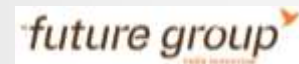
## Mill



## Process Industries



## Diversified Groups



## Consumer Products



## Others



# SupplierPortal Advantage



ARTERIA®

# Need: Platform to collaborate with Suppliers

## CURRENT SCENARIO

- Lack of visibility with suppliers even after SAP ERP implementation.
- Buyers, Logistics, Quality and Finance Team is spending large amount of time in sharing and gathering information with suppliers instead of focusing on core business.



## SOLUTION

- Real-time and secure web based portal solution **that integrates with your existing SAP ERP.**
- Self service functions for suppliers to receive and update information on RFQ, PO, ASN, Quality and Finance modules from **your existing SAP ERP.**

## COMMON BUSINESS ISSUES

- Manual shipment notifications and challans are slow and error-prone leading to discrepancies between ordered and received items.
- Shipment Status is unknown to the buyer and good receipt status is unknown to the supplier.
- Higher inventory pile up and out-of-stock situations due to information disconnect and delay.
- Unsatisfied suppliers - no visibility on payments.



## DESIRED FEATURES

- Online ASN in the portal; can be used to subsequently create GR in SAP. ASN will be checked against PO to ensure correct quantities.
- Supplier can create online ASN and also view updates on GR status from SAP ERP.
- Delivery Schedule and JIT calls are visible real-time to the supplier. Alerts inform the supplier of any changes to the schedule.
- Online payments status with drill down into supplier invoice number is available real-time.



# Value Proposition: Arteria SupplierPortal Advantage

## LOWER TCO

- Secure and Web-based Portal: suppliers only need an Internet connection.
- Single Platform for the Enterprise: Runs on SAP NetWeaver and leverages your existing SAP ERP implementation.
- Easy to deploy with rapid go-live within 6-8 weeks.



## FEATURE RICH

- Real-time, Web-based with corporate branding and configurable screens.
- Alerts and Notifications.
- Modules: RFQ, PO/Scheduling Agreement, Shipment, Quality, Supplier Performance, Payments, Open Payables.
- Collaboration: News, Tasks and Chat

**ARTERIA SupplierPortal**  
 Welcome User - Supplier

Home Purchasing Shipment Sub-Contracting Stocks Quality Finance Performance Own Data

Vendor: 0000001000 - SAKTHI SUPPLIERS

RFQ PO Item ASN Invoice Inspection Lot Payments

Latest 25 Po's Item

Status	Due Date	PO Date	PO #	PO Item #	Material #	Material Description
⊕	03/09/2007	24/08/2007	4500017184	00010	100-250	Sechskantschraube M10
⊕	03/09/2007	24/08/2007	4500017184	00020	100-210	Rohling für Laufrad
⊕	03/09/2007	24/08/2007	4500017184	00030	100-200	Antrieb
⊕	03/09/2007	24/08/2007	4500017183	00010	100-200	Antrieb
⊕	03/09/2007	24/08/2007	4500017183	00020	100-250	Sechskantschraube M10
⊕	03/09/2007	24/08/2007	4500017183	00030	100-210	Rohling für Laufrad
⊕	03/09/2007	24/08/2007	4500017183	00040	100-200	Antrieb
⊕	03/09/2007	24/08/2007	4500017182	00010	100-120	Flachdichtung
⊕	03/09/2007	24/08/2007	4500017182	00020	100-110	Rohling für Spiralgehäuse
⊕	03/09/2007	24/08/2007	4500017182	00030	100-200	Antrieb
⊕	03/09/2007	24/08/2007	4500017182	00040	100-210	Rohling für Laufrad
⊕	28/07/2007	24/08/2007	4500017181	00010	100-120	Flachdichtung
⊕	28/07/2007	24/08/2007	4500017181	00020	100-101	Spiralgehäuse GG (mit Plan-Ausschuß)
⊕	28/07/2007	24/08/2007	4500017181	00030	100-110	Rohling für Spiralgehäuse



# DealerConnect Advantage



ARTERIA®

# Need: Platform to collaborate with Dealers/Customers

## CURRENT SCENARIO

- Lack of visibility with dealers/distributors even after SAP ERP implementation.
- Dealer support team is spending large amount of time in manual interactions for disseminating and updating information from/to SAP ERP instead of focusing on core business.



## SOLUTION

- Real-time and secure web based portal solution **that integrates with your existing SAP ERP.**
- Self service functions for dealers/distributors to receive and update information on Orders, Inventory, Shipment, Pricing and Finance modules from **your existing SAP ERP.**

## COMMON BUSINESS ISSUES

- Order is faxed /conveyed over telephone; subsequent manual data entry in SAP ERP leads to discrepancies.
- Dealers are not updated on order status and shipment details.
- Dealers do not have the latest information to sell and service the products.
- No mechanism to track invoice list, sales returns and account statement



## DESIRED FEATURES

- Dealer can enter orders that are validated and created in SAP ERP with appropriate approval workflows.
- Order status is visible online and alerts notify the dealer of the delivery dispatch details.
- Latest product catalog, pricing from SAP ERP and current offers are published on the portal.
- Ageing analysis and Invoice tracking is available for the dealer.

# Value Proposition: Arteria DealerConnect Advantage

## LOWER TCO

- Secure and Web-based Portal: Dealers only need an Internet connection.
- Single Platform for the Enterprise: Runs on SAP NetWeaver and leverages your existing SAP ERP implementation.
- Easy to deploy with rapid go-live within 6-8 weeks.



## FEATURE RICH

- Real-time, Web-based with corporate branding and configurable screens.
- Alerts and Notifications.
- Modules: Quotations, Orders, Returns, Pricing, Inventory, Invoices, Statements, Service.
- Product Catalog and Offers
- Collaboration: News, Tasks and Chat

Select	Status	Order #	PG #	Item #	Material #	Material Description	Order Qty	UDM	Unit Price	Net Value
<input type="checkbox"/>	⊕	19476		0010	M-01	Valve regulated lead acid battery	15	PC	1354.41	20316.15
<input type="checkbox"/>	⊕	19474		0010	M-01	Valve regulated lead acid battery	15	PC	1354.41	20316.15
<input type="checkbox"/>	⊕	19473		0010	M-01	Valve regulated lead acid battery	10	PC	00.00	00.00
<input type="checkbox"/>	⊕	19472	PO76	0010	100-100	Ball Bearing 6350	18	PC	1499.00	23984.00
<input type="checkbox"/>	⊕	19472	PO76	0020	M-01	Valve regulated lead acid battery	2	PC	1354.41	2708.82
<input type="checkbox"/>	⊕	19472	PO76	0030	100-100	Ball Bearing 6350	2	PC	1499.00	2998.00
<input type="checkbox"/>	⊕	19471	PO8784	0010	M-01	Valve regulated lead acid battery	20	PC	1354.41	27088.20
<input type="checkbox"/>	⊕	19471	PO8784	0020	100-100	Ball Bearing 6350	10	PC	1499.00	14990.00
<input type="checkbox"/>	⊕	19471	PO8784	0030	100-100	Ball Bearing 6350	10	PC	1499.00	14990.00
<input type="checkbox"/>	⊕	19470		0010	M-01	Valve regulated lead acid battery	10	PC	1354.41	13544.10

Row 1 of 462

⊕ Not yet processed ⊕ Partially processed ⊕ Completely processed ⊕ Not Relevant

# SecondarySales Advantage



ARTERIA®

# Need: Capture and analyze Secondary Sales data

## CURRENT SCENARIO

- No platform to capture and analyze secondary sales. Typically, this is gathered in individual dealer spreadsheet formats via emails.
- Inaccurate demand/sales forecasting and analysis of market trends leads to inventory pile at the distributor and C&F level.



## SOLUTION

- Secure web based portal solution **to capture secondary sales data into SAP** with uniform formats.
- Data marts and dashboards for analyzing secondary sales data with primary sales from **your existing SAP ERP**.

## COMMON BUSINESS ISSUES

- Raw data is manually collated from dealers and uploaded into home grown databases or aggregated in spreadsheets.
- Primary sales data from SAP is extracted via custom developed programs and fed into excel based dashboards / reports.
- No drill down from reports into transactional data to analyze and come up with corrective actions.



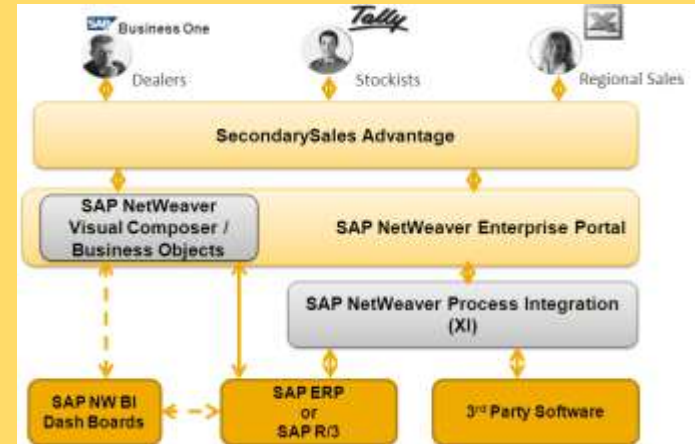
## DESIRED FEATURES

- Uniform format of pulling or uploading data from dealer systems and storing it within a data mart for subsequent analysis.
- Use of standard data extractors from SAP ERP to retrieve primary sales data and populate data marts.
- Enterprise reporting and dashboard tools for analysis and drill down from common data marts.

# Value Proposition: Arteria Secondary Sales Advantage

## LOWER TCO

- Secure and Web-based Portal: dealers only need an Internet connection.
- Single Platform for the Enterprise: Runs on SAP NetWeaver and leverages your existing SAP ERP implementation.
- Easy to deploy with rapid go-live within 4 weeks.



## FEATURE RICH

- Upload programs and formats for data capture via portal.
- Readymade Data marts for secondary sales data capture and analysis in SAP BW.
- SAP NetWeaver Visual Composer or SAP Business Object Dashboards & Reports for analysis and drilldown.



# **Dashboards Advantage**



ARTERIA®



# Need: Dashboards for Insight into Business

## CURRENT SCENARIO

- **No centralized view** of executive information from SAP ERP and manual/non-SAP systems.
- PPT/Excel based reports are generated with a lengthy **manual data collection** across the organization and **no guarantee on accuracy**.



## SOLUTION

- Management dashboards for key insight into the business and to track performance.
- Visually rich dashboards that present aggregated **data from SAP ERP** and non-SAP systems like databases and spreadsheets.

## COMMON BUSINESS ISSUES

- Spreadsheet based dashboard need dedicated resources with ability to program complex logic and data handling.
- Drill down into transaction level info is not supported by PPT/Excel based reports.
- Manual intervention / custom development to extract data from SAP ERP increases the TCO.



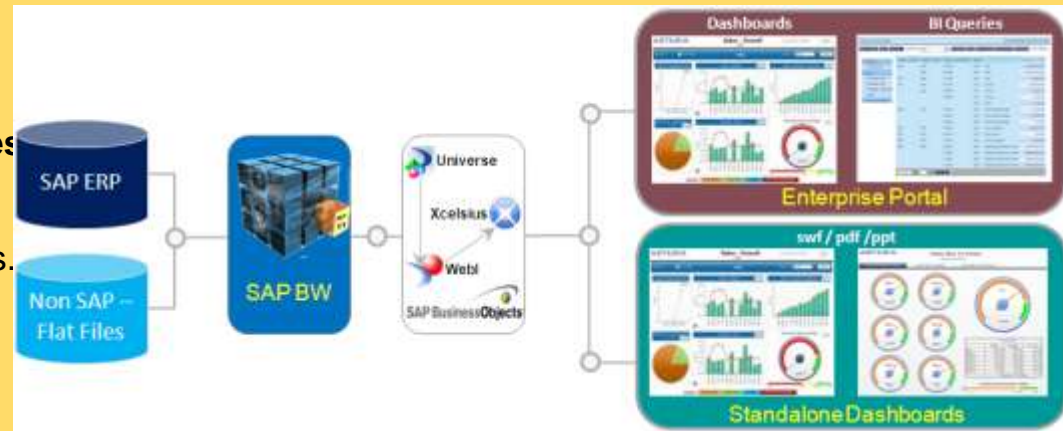
## DESIRED FEATURES

- Data marts / cubes have rules to aggregate transactional records from your SAP ERP with ability to filter and slide/dice raw data.
- Visually rich dashboards with charts/controls that interact with transactional systems like SAP ERP.
- Dashboards, Reports and Queries can be easily and quickly be built on top of data marts / cubes.

# Value Proposition: Arteria Dashboard Advantage

## LOW TCO

- Single Platform for the Enterprise: Runs on SAP NetWeaver BI and Business Object and **leverages your existing SAP ERP implementation.**
- Easy to deploy with rapid go-live within 6-8 weeks.



## FEATURE RICH

- Readymade 40 dashboards with BW data marts from six functional areas: Sales, Purchase, Production & Maintenance, Finance & Controlling, Quality Assurance, NPD and HR.
- Standalone capability (Flash / PDF format) to support offline interaction.
- Drill down from aggregated information into transaction level data.



# mApprove Advantage



ARTERIA®

# Need: SAP Approvals on Mobile

---

## CURRENT SCENARIO

- Workflows are configured in SAP ERP but executives are on the move & cannot connect to corporate network to process the work items.



## SOLUTION

- Approval application for mobile devices that enables users to continue work in offline and on-demand mode.

## COMMON BUSINESS ISSUES

- Business Workflow approvals are usually carried out by colleagues / assistants for executives on the move.
- No standardization: several types of mobile devices are being used within the organization.
- Custom development and specialized skills set to include new workflows.



## DESIRED FEATURES

- “Inbox” to view and execute own approval steps for SAP ERP workflow (for e.g. Leave) and non-workflow (for e.g. PO Release) processes.
- Support for all popular devices and mobile operating systems.
- Generic Approval Framework & UI for handhelds based on SAP NetWeaver platform.

# Value Proposition: Arteria mApprove Advantage

## LOWER TCO

- Support for Blackberry, Windows, iOS & Android devices.
- Single Platform for the Enterprise: Runs on SAP SUP Platform.
- Rapid Go-Live : Existing SAP ERP named users can start accessing workflows.



## SECURE AND FEATURE RICH

- Inbuilt security features to protect data.
- Pre-delivered configuration for commonly used workflows.
- Key business context is available in the work item to enable users to take informed decisions.



# mDashboards Advantage



ARTERIA®

# Need: SAP Report and Alerts on Mobile

## CURRENT SCENARIO

- MIS Reports are available in SAP ERP but key executives are on the move and cannot view these to take timely business decision.



## SOLUTION

- Reports and Dashboards that allow businesses visualize data on mobile and present critical alerts and information from SAP ERP and BW.

## COMMON BUSINESS ISSUES

- MIS Reports are emailed at end of day as a with no interaction capabilities.
- No common solution for both ERP and BW reports.
- No standardization: several types of mobile devices are being used within the organization.
- Mobilizing SAP standard and own reports involves huge development costs.



## DESIRED FEATURES







- Solution to broadcast to mobile with ability to perform sort, filter, sum and view graphs on mobile.
- A single solution that can receive and present reports from all sources in the organization.
- Support for all popular devices and mobile operating systems.
- Framework that can mobilize any existing and future reports and involves configuration and not development effort.



# Value Proposition: Arteria mDashboards Advantage

## LOWER TCO

- Support for Blackberry, Windows, iOS & Android devices.
- Single Platform for the Enterprise: Runs on SAP SUP Platform.
- Rapid Go-Live within 2-3 weeks: Existing SAP named users can start accessing reports.

mDashboards	ARTERIA
Report List	
	Daily Production by Plant
	Daily Customer Collection
	<b>Daily Billing</b>
	Customer Outstanding
	Daily Dispatch
	Current Inventory Position

## SECURE AND FEATURE RICH

- Inbuilt security features to protect data.
- Pre-delivered ABAP code for commonly used MIS reports.
- **Framework enables you to mobilize any existing SAP ERP and BW reports within hours and NOT months.**

Daily Production by PI		ARTERIA			
Dec 31, 2009 14:26:16					
Pln	Material		Ta	A	%
Σ			41	28	
1000	Deluxe Gas Tan	↑	8	5	.00
1000	chemical Prod	↑	8	5	64
3000	chemical Prod	↑	25	18	24

0/3 --> Plant

# mSalesForceAutomation Advantage



ARTERIA®

# Need: Empower Sales Force with SAP connectivity

## CURRENT SCENARIO

- Your sales force cannot access SAP ERP real-time while on the field.
- Sales team is spending large amount of time in manual interactions for retrieving and updating information from/to SAP ERP instead of focusing on generating business.



## SOLUTION

- Real-time and secure mobile solution **on top of your existing SAP ERP.**
- Self service functions for sales team, to receive and update information on Orders, Inventory, Shipment, Pricing and Finance modules from **your existing SAP ERP.**

## COMMON BUSINESS ISSUES

- Order entry is done on return to office or is filled up in an excel sheet and mailed to operations for manual data entry in SAP ERP.
- No real time data on order status, inventory, invoices, and pricing while visiting customers.
- Route plan and daily visit schedule is ad-hoc or mailed to the sales team.
- No standardization: several types of mobile devices are being used within the organization.



## DESIRED FEATURES

- Sales team can create orders using mobile. Sales person specific data on the mobile (customers, materials, order types) helps with quick data entry.
- A Customer fact sheet on the mobile that provides an overview of the relationship.
- Route plan should be maintained in SAP ERP and pushed to sales team.
- Support for all popular devices and mobile operating systems.

# Value Proposition: Arteria mSalesForceAutomation Advantage

## LOWER TCO

- Support for Blackberry, Windows, iOS & Android devices.
- Single Platform for the Enterprise: Runs on SAP SUP Platform.
- Rapid Go-Live within 2-3 weeks: Existing SAP named users can start accessing reports.

## SECURE AND FEATURE RICH

- Inbuilt security features to protect data.
- Your existing SAP ERP functionality is enabled on the sales team's mobile device.
- Modules: Orders, Customers, Contact Person, Inventory, Pricing, Invoices, Collections, Route Plan.

mSFA MA1.0 ARTERIA	
My Customers	
	(1/3)
Customer	Name
0000001001	Lampen-Markt
0000001002	William Shakesph
0000001171	HITECH AG
Lampen-Markt	

mSFA MA1.0 ARTERIA	
New Sales Order	
Header-> 2 -> 3 -> 4 -> 5 -> 6	
Sold To*	0000001001
Ship To*	0000001001
Order Type*	AA
Sales Area*	1000/10/00
Order Date*	2010-03-09
PO #	:
PO Date	:
Currency	:
Dly Terms	: CIE

# mDepot Advantage



ARTERIA®

# Need: Enabling Depots to manage goods movement at remote work locations

## CURRENT SCENARIO

- Manufacturers have several depots in a country/region to be able to serve the local demands quickly.
- These transactions are recorded manually at the shipping points (for e.g. railway yard) & then sent to the regional office for updating into ERP.



## SOLUTION

- mDepot is hand held application that empowers the Depots to record the good movement at their work locations.
- The manual steps are now eliminated and the regional sales team can focus on generating and meeting the demand.

## COMMON BUSINESS ISSUES

- The warehouse is informed of material being dispatched from the company warehouse for preparation of receipt.
- Sales team collects order details from the distributor and calls warehouse to check stock.
- Warehouse is notified of the order via a call or email.
- Warehouse gives back information (email/phone) of actual delivery to the sales team.



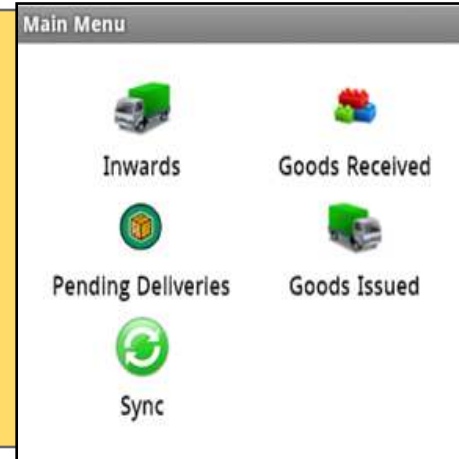
## DESIRED FEATURES

- The warehouse device gets a list of open STOs that are in transit & is able to easily record the GR transaction.
- Sales team can generate the outbound delivery in SAP based on the demand.
- The warehouse is notified of the request to dispatch the material.
- On physical delivery of the material, the warehouse can now record the goods issue transaction via the hand held device.

# Value Proposition: Arteria mDepot Advantage

## LOWER TCO

- Support for Blackberry, Windows, iOS & Android devices.
- Single Platform for the Enterprise: Runs on SAP NetWeaver Mobile & SUP Platform.
- Easy to deploy with rapid go-Live.



## SECURE AND FEATURE RICH

- Inbuilt security features to protect data.
- Your existing SAP ERP functionality is enabled on the sales team's mobile device.
- The manufacturer now has an accurate & timely update on the inventory at its warehouses; thereby leading to better sales planning.





# mInspection Advantage



ARTERIA®

# Need: Empowering QA team to plan inspection visits and record results on the go

## CURRENT SCENARIO

- Manufacturers require the inspection of raw material or sub-contracted components before they are dispatched from the vendor premise.
- The process of inspection planning, allocation of work & result recording is done at vendor premise & updated only on return to office.



## SOLUTION

- mInspection is a hand held application that empowers the Inspection team to plan their inspection visits and also record results on the go.
- Vendor gets the dispatch advise immediately and the manufacturer is able to receive the material on time for production processes.

## COMMON BUSINESS ISSUES

- The manufacturer received dispatch advise from the vendor and needs to revert back on inspection dates based on schedule.
- The relevant inspection team member visits the vendor premise, records results into his worksheet and updates in SAP on return.
- The vendor also keeps waiting for a copy of dispatch advise which is generated in the system only when the results are updated in SAP.



## DESIRED FEATURES

- The inspection team now gets the assigned requests on their hand held device itself and avoids frequent coordination between the team.
- The result recording is updated from the vendor premise via the hand held application without the need to open SAP transactions.
- Vendor gets the dispatch advise immediately and the manufacturer is able to receive the material on time for production processes

# Value Proposition: Arteria mInspection Advantage

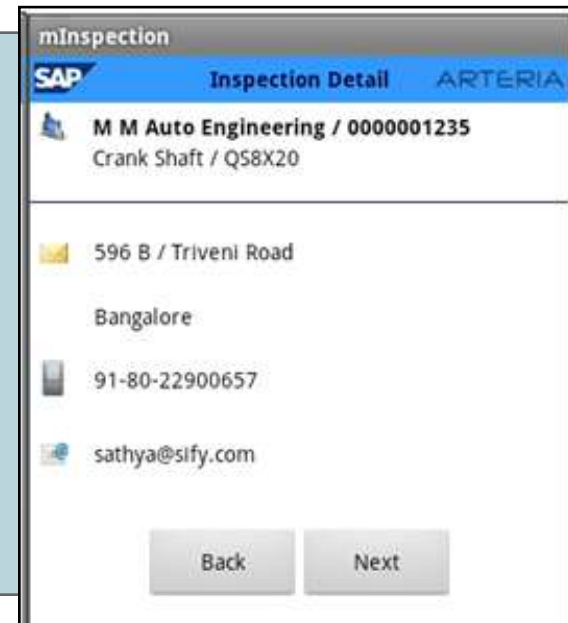
## LOWER TCO

- Support for Blackberry, Windows, iOS & Android devices.
- Single Platform for the Enterprise: Runs on SAP SUP Platform.
- Easy to deploy with rapid Go-Live.



## SECURE AND FEATURE RICH

- Inbuilt security features to protect data.
- Your existing SAP ERP functionality is enabled on the sales team's mobile device.
- It is a self service application to view assigned inspection lots and post the results and usage decision into SAP ERP.



# Interactive Advantage



ARTERIA®

# Adobe Forms Bundle: Arteria Interactive Advantage

## CURRENT SCENARIO

- Need for Adobe Forms has been identified but the standard forms are not sufficient to cover the requirements.
- Custom development for each form including framework for offline support and security features would result in unviable TCO.

## ARTERIA OFFERING

- Out of the box packaged 15 scenarios of workflows coupled with Adobe Forms.
- Covers Finance, Sales & Marketing, Procurement, Materials Management and HR.
- The scope of deployment of the scenarios is targeted at 80% productized and 20% specific to individual customers with a deployment time of 3-4 weeks per scenario.

The screenshot displays the SAP Material Management form, titled 'MATERIAL MANAGEMENT', with the Arteria logo in the top right corner. The form is organized into four main sections: Basic Data, Sales Data, Purchasing Data, and Accounting Data. Each section contains various input fields, many of which are dropdown menus, and some are pre-filled with values. The 'Basic Data' section includes fields for Proposed Material No (7500-001), Industrial Sector (Mechanical Engineering), Description (Casings), Basic Unit of Measure (piece(s)), Material Type (Semi-finished product), Language (English), and Material Group (Electronics). The 'Sales Data' section includes Sales Organization (Germany Frankfurt), Distribution Channel (Direct Sales), Item Category (Make-to-order), Gross Weight (1,000), Unit of Measure (KT per M), Alternate Unit (ST), Transportation Group (On Pallets), and Loading Group (Crane). The 'Purchasing Data' section includes Purchasing Group (Dietl.B), Plant (Werk Hamburg), Material Freight Group (DRY20), Material Status (Blocked For Task List/BOM), Goods Discount (Not eligible for discount in kind), GR Processing Time (8 Days), and Valid From. The 'Accounting Data' section includes Valuation Area (1000), Price (1,000), Valuation Class (Semifinished products), and Price Control (Moving average price/periodic un...). The form also features a 'Submit' button in the top right corner and update information for each section, such as 'Updated by: Hermann Hecker' and 'On: 03/05/2009 16:47:15' for the Basic Data section.

# Productized Services and Expert Consulting



ARTERIA®

# Productized Services Overview

## ECM Advantage

### SERVICE DESCRIPTION

Packaged ECM Implementation using SAP Document Access by OpenText. Access structured and unstructured information in a single window.

### DELIVERABLES

- Installation of SAP Document Access by OpenText
- Packaged solution Implementation with five scenarios
  - MM Purchase Order History
  - SD Document Hierarchy
  - FI Account View
  - Material Documents and FI Documents
  - 360 Degree view and Virtual folder creation of above scenarios
- Quick implementation – 8 to 12 weeks



# Productized Services Overview

## EDI Advantage

### SERVICE DESCRIPTION

Packaged EDI Scenarios using Seeburger EDI Adapter for SAP NetWeaver XI / PI.

### DELIVERABLES

- Installation and configuration of Seeburger Adapter in your existing SAP XI / PI Landscape.
- Packaged solution with five scenarios
  - Customer transmits EDI 850 (Purchase Order)
  - Customer transmits EDI 860 (Purchase Order Change)
  - Supplier transmits EDI 856 (Advance Shipment Notice)
  - Supplier transmits EDI 810 (Electronic Invoice)
  - Customer transmits EDI 820 (Remittance Advice)
  - Customer/Supplier transmits EDI 997 (Functional Acknowledgements for the above scenarios)
- Quick implementation – 6 to 8 weeks

# Productized Services Overview

## SolMan Advantage

### SERVICE DESCRIPTION

Implement SAP Solution Manager 7.0 standard scenarios.

### DELIVERABLES

- Installation/Upgrade of SAP Solution Manager to latest enhancement pack / SP.
- Packaged solution Implementation for individual or combined scenarios:
  - System Monitoring
  - EarlyWatch Alert for ABAP and Java Stack
  - Service Delivery
  - Service Desk
  - Change Request Management (ChaRM)

# Expert Services and Consulting

<b>SAP Document Access by Open Text</b>	<ul style="list-style-type: none"><li>• Accelerated Data and Document Archiving on SAP.</li><li>• Access Structured and Unstructured information from SAP ERP</li></ul>
<b>Business Process Integration</b>	<ul style="list-style-type: none"><li>• Bank Connectivity and SWIFT</li><li>• Process Integration (XI)</li></ul>
<b>Business Process Management</b>	<ul style="list-style-type: none"><li>• ESOA Roadmap and Consulting</li><li>• Business Task Management</li><li>• Composition Environment</li><li>• SAP NetWeaver BPM</li></ul>
<b>Enterprise Information Management</b>	<ul style="list-style-type: none"><li>• Business Intelligence (BI)</li><li>• NetWeaver Enterprise Search</li></ul>
<b>System Optimization</b>	<ul style="list-style-type: none"><li>• Solution Manager</li><li>• SAP Archiving</li><li>• Identity Management</li></ul>
<b>User Productivity Enhancement</b>	<ul style="list-style-type: none"><li>• Enterprise Portal (EP)</li><li>• Workflows</li><li>• Duet</li><li>• Mobile Enablement</li></ul>
<b>System Support and Maintenance</b>	<ul style="list-style-type: none"><li>• ABAP</li><li>• Basis Installation and support</li><li>• Custom Development</li></ul>

# Arteria Products and Service offerings listed on SAP Ecohub & SAP Store for Mobile Apps

---

- DealerConnect
- Interactive Advantage
- mApprove
- mSFA
- Consulting and Professional Services





ARTERIA<sup>®</sup>

**Thank You!**

Arteria Technologies Pvt. Ltd.  
Level 1, Innovator,  
International Tech Park, Whitefield,  
Bangalore – 560066  
India.

Web: [www.arteriatech.com](http://www.arteriatech.com)

Email: [sales@arteriatech.com](mailto:sales@arteriatech.com) | [parag.jain@arteriatech.com](mailto:parag.jain@arteriatech.com)

Phone: +91 80 4242 3801